Vertiv™ MSP Control Center

Overview

With the Vertiv™ MSP Control Center Program gain powerful new capabilities by generating new revenue streams and cost saving measures, including but not limited to:

- Recurring revenues: Monitor your customer's network infrastructure for added recurring revenue.

- Lead generation: Identify new opportunities to solve customer challenges and drive hardware sales, including new racks, uninterruptible power supplies (UPSs), rack PDUs, and other devices.

- Fewer truck rolls: Troubleshoot issues remotely.

- Greater productivity: Use online dashboards and analytics for fast, effective troubleshooting and issue resolution.

- Customer service: Maintain higher levels of service quality with greater visibility, proactive issue identification and faster resolution.

Vertiv's on-line Managed Service Provider (MSP) offering delivers recurring revenue by enabling remote management of your customers' IT network infrastructure.

Vertiv introduces the MSP Control Center, which features a vendor-agnostic network infrastructure monitoring platform that provides real-time visibility into network infrastructure equipment performance, including UPSs, PDUs, sensors, and other SNMP devices. Provide an extended level of service and support as a valued partner. Realize a recurring revenue stream that will grow your business and increase your profitability.

Accomplish these goals by becoming a Vertiv™ Managed Service Provider (MSP). Create new revenue, drive equipment sales, and increase productivity, while maintaining a higher level of customer service.

The Vertiv MSP Control Center offers a simple and intuitive cloud-based user interface that enables remote monitoring and analytics for multiple customers and locations, all from a single dashboard. The MSP Control Center empowers you to manage and resolve customer issues efficiently. Key capabilities include:

- Lifecycle management: Manage your customers' devices from installation through end-of-life. Proactively identify issues and recommend solutions to improve your customers' performance.

- Asset management: Seamlessly collect, organize and visualize the information you need to manage your customers' assets, power connections, thermal conditions and space. Receive and address alerts on issues in near real time.

- Device auto-discovery: Auto-discover and manage all your customers' SNMP devices, so that you can recommend proactive actions to drive performance, throughput and more.

Vertiv™ MSP Control Center available part numbers

Vertiv Part Number	Vertiv Part Number Description
MSP-HDW	MSP Hardware Gateway
MSP-ONBOARD	MSP Onboarding and Setup
MSP-LICENSE	25 Node Annual License Subscription. (200 Monitored points over 25 Nodes)
MSP-SWGATEWAY	Software Virtual Gateway Annual License Subscription (Available Q3 2021)
MSP-HPC	MSP-HPC: MSP Gateway Power Cord (Used For Applications Without POE)