VERTIV.

# Avocent™

Intuitive Access & IT Management

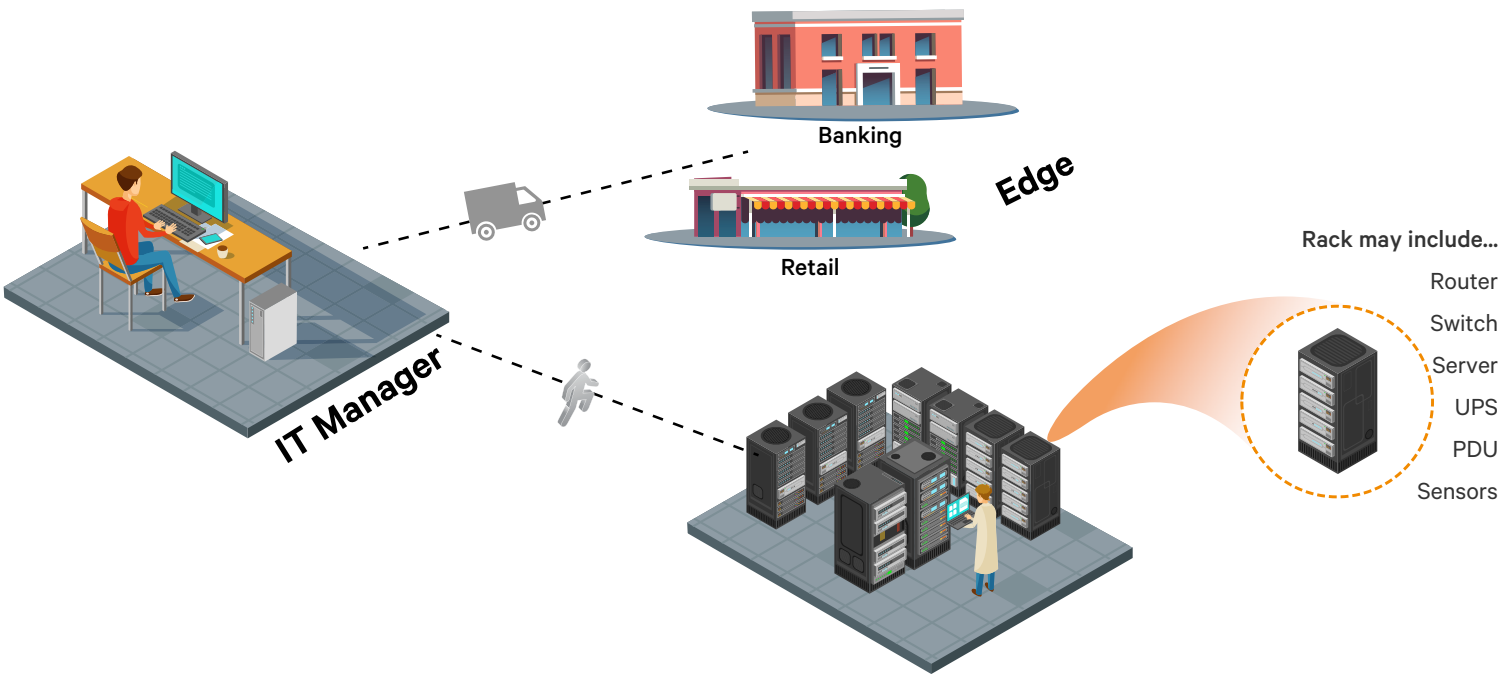
The power of being there
no matter your location.

# Avocent™ Access and IT Management Solutions

Today's IT environments exist in a complex web of systems and locations that can be difficult to manage. Deploying IT devices, managing operations of disperse IT locations without local staff, and providing both secure and non-secure working environments are a few of the hurdles IT staff face – in addition to assuring uptime of IT systems and managing costs.

| REAL WORLD IT CHALLENGES | AVOCENT SOLUTIONS | CUSTOMER VALUE |
|---|---|---|
| **IT Device Access and Control**<br>• Remotely manage and administer devices and applications<br>• Troubleshoot device issues remotely<br>• Manage devices in dispersed locations | ACS, MPU, DSView, LRA, Autoview | • Efficient provisioning and operation of devices<br>• Reduces operating expenses via remote management |
| **IT Operations and Planning**<br>• Monitor and manage the health of the data center from a single source<br>• Understand what you have and where it's located<br>• Accurately calculate capacity needs; today and in the future | Trellis | • Prevent unnecessary downtime<br>• Reduces both operating and capital expenses by knowing what you have and what you need |
| **Incident and Response**<br>• Gain access to thousands of devices in any location from anywhere<br>• Configure, troubleshoot, and get notifications from a remote location<br>• Keep secure workstations maintained in safe places and still have easy access | HMX, Matrix | • Decrease MTTR<br>• Avoid unauthorized access to your critical devices |
| **Regular Desktop Access**<br>• Simplify access to essential business systems<br>• Access up to 4 computers from a single keyboard, video and mouse<br>• Copy and paste files between multiple sources | Switchview | • Increase worker productivity through reduced desktop clutter<br>• Reduce capital expense through elimination of multiple KVM |
| **Secure Desktop Access**<br>• Access computers with different levels of classifications<br>• Prevent secure data from being shared across networks<br>• Prevent information leaks across computers | Cybex Secure Desktop and Secure Matrix | • Guards against cyber intrusion at the desktop<br>• Reduce capital expense through elimination of multiple KVM |
| **High Performance KVM**<br>• Give many users access to many computers<br>• View multiple screens with a rich set of peripherals<br>• Connect over distance without compromising video and mouse performance | HMX, Matrix | • Decrease MTTR<br>• Reduce operating expenses by accessing multiple computers through a single point of access |

Vertiv Avocent boasts a long history delivering access and IT management solutions around the world to companies like Dell, Gateway, Hewlett-Packard, Intel, and Microsoft.[1] With more than 200,000 customers and more than 35 years in the KVM solutions business, Avocent solutions combine with Vertiv's renowned enterprise class data center products to securely and remotely manage IT devices anywhere in the world.




## Avocent™ The Power of Being There

| 1981 | 1992 | 2000 | 2006 | 2009 | 2016 |
|---|---|---|---|---|---|
| Cybex is incorporated | Apex is founded | Avocent is formed combining Cybex and Apex | Cyclades is acquired by Avocent | Emerson Network Power acquires Avocent | Vertiv is formed and Avocent remains one of the flagship brands |

To learn more about the range of IT Management devices, contact us at www.Avocent.com

[1] https://www.referenceforbusiness.com/history2/63/Avocent-Corporation.html#ixzz5pLaSYfIS

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